

Probable Date of Board Presentation

Not Applicable

FOR INFORMATION

## **MEMORANDUM**

**TO : THE BOARDS OF DIRECTORS**

**FROM : Vincent O. NMEHIELLE**  
**Secretary General**

**SUBJECT : INFORMATION NOTE ON THE SECOND EDITION OF THE 2020 VIRTUAL BUSINESS OPPORTUNITY SEMINAR (eBOS)\***

Please find attached the Information Note on the above-mentioned second edition of the 2020 Business Opportunities Seminar (eBOS) to be organized by the Bank Group on 13 and 14 October 2020.

**Attach:**

**cc: The President**

**\*Questions on this document should be referred to:**

<b>Mrs. B. S. TSHABALALA</b>	<b>Vice-President</b>	<b>FIVP</b>	<b>Extension 4051</b>
<b>Mr. D. VENCATACHELLUM</b>	<b>Director</b>	<b>FIRM</b>	<b>Extension 2076</b>
<b>Mrs. V. DABADY</b>	<b>Division Manager</b>	<b>FIRM</b>	<b>Extension 2429</b>



AFRICAN DEVELOPMENT BANK GROUP  
GROUPE DE LA BANQUE AFRICAINE  
DE DEVELOPPEMENT

**INFORMATION NOTE ON THE SECOND EDITION OF THE 2020  
VIRTUAL BUSINESS OPPORTUNITIES SEMINAR (eBOS)  
13 & 14 OCTOBER 2020**

*September 2020*

**FIVP/FIRM**

**The Second Edition of the 2020 Virtual BOS  
13 & 14 October 2020**

1. **The second edition of the 2020 Virtual Business Opportunities Seminar (BOS) will be held on 13 & 14 October 2020.** BOSs are the main fora to help strengthen the relationship between the Bank, its shareholders and the private sector from the Bank Group's member countries looking to provide goods, works and services to the Bank or to Bank Group projects in Africa. These meetings are held twice per year.
2. **The first BOS of the year was held virtually on 28 April 2020, in light of the COVID-19 pandemic.** We were pleased to witness the participation of more than three hundred participants across five continents and the feedback received from the post-BOS evaluation was positive (For further information please click [here](#)). The session on the experience of private sector companies working with the AfDB focused on agriculture with the participation of the [Office Chérifien des Phosphates \(OCP\)](#).
3. **Holding the BOS virtually has also generated significant savings for the Bank as well as for participants.** Due to the virtual nature of the BOS, geographic representation was much more diverse. However, the time slot (9am-12pm Abidjan time) was favorable to some time zones but less to others. We were also unable to organize B2B meetings as we always did for in-person BOS.
4. **We have taken these lessons into consideration in the design of the second BOS** by meeting first on Tuesday 13 October 2020 from 8:00 to 14:00 UCT. The same content will be presented on Wednesday 14 October 2020 from 11:00 to 17:00 UCT. This will allow for participation from different time zones. This BOS will include presentations by the African Development Bank Group sector and policy experts with Questions & Answers (Q&A) sessions, as well as virtual parallel and thematic bilateral meetings. The agenda for the *e-BOS* is in the annex. We appreciate you informing your capitals and other interested parties accordingly.

# VIRTUAL BUSINESS OPPORTUNITIES SEMINAR (eBOS)

13 OCTOBER 2020 from 8 AM to 2 PM UCT

## DRAFT AGENDA

<b>TUESDAY 13 OCTOBER 2020</b>	
<b>Moderator: Valerie Dabady, the Resource Mobilization and Partnerships Department (FIRM)</b>	
<b>07:30-08:00</b>	<i>Connection</i>
<b><i>Session I – GETTING TO KNOW THE AFRICAN DEVELOPMENT BANK GROUP</i></b>	
<b>08:00-08:05</b>	<b>Opening Remarks</b> Resource Mobilization and Partnerships Department (FIRM)
<b>08:05 – 08:25</b>	<b>Strategy and Operational Policies of the African Development Bank Group</b> by The Strategy and Operations Department (SNSP)
<b>08:25 – 08:45</b>	<b>What is the Role of the Regions?</b> The Regional Integration Coordinating Department (RDRI)
	<i>Break (5 minutes)</i>
<b><i>Session II – HOW CAN YOU WORK WITH THE AFRICAN DEVELOPMENT BANK GROUP?</i></b>	
<b>08:50 – 09:10</b>	<b>Rules and Procedures for Procurement of Goods and Services</b> by The Fiduciary and Financial Management and Procurement Policy Department (SNFI)
<b>09:10-09:30</b>	<b>Rules and Procedures for Corporate Procurement</b> by The General Services and Procurement Department (CHGS)
<b>09:30-09:50</b>	<b>The role of the Integrity and Anti-Corruption Department in Bank Financed Projects</b> by The Office of Integrity and Anti-Corruption (PIAC)
	<i>Break (5 minutes)</i>
<b><i>Session III – WHAT DO THE PRIVATE SECTOR AND STAKEHOLDERS SAY?</i></b>	
<b>09:55 – 10:20</b>	Interview Panel: Private Sector company & an African Development Bank's country Projects Implementation Team
<b><i>Session IV – WHAT ARE THE AFRICAN DEVELOPMENT BANK GROUP PRIORITY SECTORS?</i></b>	
<b>10:20 – 10:40</b>	<b>“A solution to improve Supplier Energy Efficiency in Africa”</b> - Presentation & Case Study Climate Change Department (PECG)
<b>10:40 – 11:00</b>	<b>“AfDB's response to the COVID pandemic in Africa”</b> - Presentation & Case Study Human Capital, Youth and Skills Development Department (AHHD)
<b>11:00 – 11:20</b>	<b>“Abidjan Urban Transport Project”</b> - Presentation & Case Study Infrastructure, Cities and Urban Development Department (PICU)
<b>11:20 - 11:40</b>	Presentation & Case Study ( <i>To be communicated soon</i> ) Financial Sector Development Department (PIFD)
<b>11:40 – 12:00</b>	Presentation & Case Study ( <i>To be communicated soon</i> ) Industrial and Trade Development Department (PITD)
<b>12:00 – 12:05</b>	Orientation Session for B2B Meetings
<b>12:05-14:05</b>	<b>Breakout sessions for thematic B2B Meetings with the African Development Bank teams (Optional):</b> <i>Climate Finance sector ; Infrastructure sector ; Financial sector and SMEs ; Agriculture ; Social Sectors</i>
<b>END</b>	

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## VIRTUAL BUSINESS OPPORTUNITIES SEMINAR (eBOS)

14 OCTOBER 2020 from 11 AM to 5 PM UCT

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### DRAFT AGENDA

<b>WEDNESDAY 14 OCTOBER 2020</b>	
<b>Moderator: Valerie Dabady, the Resource Mobilization and Partnerships Department (FIRM)</b>	
<b>10:30 - 11:00</b>	<i>Connection</i>
<b>Session I – GETTING TO KNOW THE AFRICAN DEVELOPMENT BANK GROUP</b>	
<b>11:00 – 11:05</b>	<b>Opening Remarks</b> Resource Mobilization and Partnerships Department (FIRM)
<b>11:05 – 11:25</b>	<b>Strategy and Operational Policies of the African Development Bank</b> by The Strategy and Operations Department (SNSP)
<b>11:25 – 11:45</b>	<b>What is the Role of the Regions?</b> The Regional Integration Coordinating Department (RDRI)
	<i>Break (5 minutes)</i>
<b>Session II – HOW CAN YOU WORK WITH THE AFRICAN DEVELOPMENT BANK GROUP?</b>	
<b>11:50– 12:10</b>	<b>Rules and Procedures for Procurement of Goods and Services</b> by The Fiduciary and Financial Management and Procurement Policy Department (SNFI)
<b>12:10-12:30</b>	<b>Rules and Procedures for Corporate Procurement</b> by The General Services and Procurement Department (CHGS)
<b>12:30–12:55</b>	<b>The role of the Integrity and Anti-Corruption Department in Bank Financed Projects</b> by The Office of Integrity and Anti-Corruption (PIAC)
	<i>Break (5 minutes)</i>
<b>Session III – WHAT DO THE PRIVATE SECTOR AND STAKEHOLDERS SAY?</b>	
<b>13:00 – 13:25</b>	Interview Panel: Private Sector company & an African Development Bank's country Projects Implementation Team
<b>Session IV – WHAT ARE THE AFRICAN DEVELOPMENT BANK GROUP PRIORITY SECTORS?</b>	
<b>13:25 – 13:45</b>	<b>“A solution to improve Supplier Energy Efficiency in Africa”</b> - Presentation & Case Study Climate Change Department (PECG)
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<b>14:05 – 14:25</b>	<b>“Abidjan Urban Transport Project”</b> - Presentation & Case Study Infrastructure, Cities and Urban Development Department (PICU)
<b>14:25 - 14:45</b>	Presentation & Case Study ( <i>To be communicated soon</i> ) Financial Sector Development Department (PIFD)
<b>14:45 – 15:05</b>	Presentation & Case Study ( <i>To be communicated soon</i> ) Industrial and Trade Development Department (PITD)
<b>15:05 – 15:10</b>	Orientation Session for B2B Meetings
<b>15:10 – 17:10</b>	<b>Breakout sessions for thematic B2B Meetings with the African Development Bank teams (Optional):</b> <i>Climate Finance sector ; Infrastructure sector ; Financial sector and SMEs ; Agriculture ; Social Sectors</i>
<b>END</b>	